

INTERNAZIONALE MARMI E MACCHINE CARRARA SPA

CURRICULUM VITAE

Ref # 1	Project title		FIRST TECHNICAL SEMINAR FOR ACP QUARRY OPERATORS IN ITALY					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	110.000,00 euros	100%	2	Center for the Development of Enterprises(CDE)	European Union	January 2000/September 2000	Italian Trade Commission (ICE)-Italy
Detailed description of project						Type of services provided		
<p>Training Course for 15 stone quarry operators from Africa, in the role of quarry foremen and the management of the blocks producing steps (2 days theoretical Course and 16 days internship/practical Course in the quarry sites</p>						<p>➤ Ur staff covered all the aspects of the project with particular regard to: promotion, follow up and on site assistance to the African companies for improving the production cycle in the stone quarries</p>		

Ref # 2	Project title		THE CONSTRUCTION STONE COMPANY'S MANAGEMENT IN PALESTINE					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	50.000,00 euros	100%	2	1-Tuscany Region Governement ;2-Palestine Ministry of Economy;3-Union of Stone and Marble in Palestine	Tuscany Region Government	April 2000/December 2000	Centro per la Pace in Medio Oriente (CIPMO), Milan-Italy
Detailed description of project						Type of services provided		
<p>Training Course for 5 Managers /Owners of Palestinian companies in technology and cycle innovation in the processing of stone and construction products. Theoretical Lessons and guided tours of stone and construction production processing plants have been arranged during the training course</p>						<p>➤ Our Staff covered all the aspects of the project with particular regard to promotion, organization follow-up of the trainees</p>		

Ref # 3	Project title		LEARNING STONE IN CARRARA					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	55.000,00 euros	100%	2	1-Italian Trade Commission (ICE);2- Tuscany Region Governement ;3-Chinese Society of Architects	Tuscany Region Government-Ministry of Foreign Trade, Italy	April 2001/July 2001	none
Detailed description of project						Type of services provided		
<p>Training Course for 6 University Professors from the Faculties of Architecture of Bijing, Shanghai and Nankjn for the proper use of structural materials (stone, stainless steel, wood, cement, iron) in the architectural applications (theoretical lessons and guided tours of the processing plants, included also the attendance to the International Fair for Marble and Machinery in Carrara</p>						<p>➤ Our Staff covered all the aspects of the project with the particular regard to: promotion, organization, follow up)</p>		

Ref # 4	Project title		STONE PROCESSING COURSE FOR INDIAN OPERATORS					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara spa	Italy	70.000,00 euros	100%	2	1-Italian Trade Commission (ICE) Rome Italy;2-Centre for the Development of Ornamental Stones (CdoS) Jaipur India	Ministry of Foreign Trade Italy-Government of the Rajasthan State India	July 2001/July 2001	none
Detailed description of project						Type of services provided		
Training Course for 12 Indian Operators (Company's Managing Directors and Owners, Representatives of India Public Authorities) in production requirements for the European market and Organization of the Production cycle						<ul style="list-style-type: none"> ➤ Our Staff covered all the aspects of the project with particular regard to: promotion, organization, follow up 		

Ref # 5	Project title		LEARNING STONE IN CARRARA (ALGERIA, TUNISIA, EGYPT)					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara spa	Italy	35.000,00 euros	100%	2	1-Tuscany Region Government 2-Agorà 2000, Rome (Italy) 2	Tuscany Region Government	April 2002/July 2002	-OdS Medenine (Tunisia) -Centre Technique des Materiaux de Construction, de la Ceramique et du Verre (CTMCCV) Tunis (Tunisia);
Detailed description of project						Type of services provided		
<p>Training Course for 5 Tunisian quarry operators in optimisation the quarrying activities and for 6 stone operators from Algeria, Tunisia, Egypt in processing technology for stone products for external floorings and facings and their proper installation. Theoretical lessons and guided tours on the job sites have been arranged, included also the International Fair for Stone and related Machinery in Carrara</p>						<p>➤ Our Staff covered all the aspects of the project with particular regard to: promotion, organization, follow up</p>		

Ref # 6	Project title		BUSINESS MANAGEMENT OF STONE COMPANIES IN DEVELOPPING COUNTRIES					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	95.000,00 euros	100%	2	1-Italian Trade Commission Rome (Italy) 2-Centre for the Development of Enterprise (CDE) Bruxelles Belgium	Ministry of Foreign Trade, Italy-European Union	March 2003/July 2003	Afristone Accra (Ghana) Adopiedra santo Domingo (Rep. Dominicana)
Detailed description of project						Type of services provided		
Course for 24 stone and other construction materials companies from Africa, Caribbean and Pacific Countries (ACP) for the management, quarrying, processing and marketing procedures. (Theoretical lessons and guided tours to the processing plants.						<ul style="list-style-type: none"> ➤ Our Staff covered all the aspects of the project with particular regard to: promotion organization follow up and assistance to the African companies for improving the production cycle in the mines. 		

Ref # 7	Project title		LEARNING STONE IN CARRARA					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	25.000,00 euros	100%	2	Ministry of Industry and Mines, Teheran (Iran)	Ministry of Industry and Mines, Teheran (Iran)	April 2003/july 2003	1-Iran Small Industries organization (ISIO), Teheran (Iran);2-Stone Association of Iran Teheran (Iran)
Detailed description of project						Type of services provided		
Training Course for 15 Iranian Stone Entrepreneurs in processing technology for mass production (theoretical lessons and guided tours to the processing plants)						<ul style="list-style-type: none"> ➤ Our Staff covered all the aspects of the project with particular regard to; promotion, organization and follow up 		

Ref # 8	Project title		AFRISTONE –AFRICAN INDUSTRIAL ASSOCIATION ESTABLISHMENT					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Ghana	35.000,00 euros	75%	2	Centre for the Development of Enterprise (CDE), Bruxelles (Belgium)	1-CDE Bruxelles (Belgium)- 2-Private African Companies	May 2001/June 2003	1-Granite and Marbles Accra (Ghana);2-ATI River Nairobi (Kenya);3-NSMTP Dakar (Senegal)
Detailed description of project						Type of services provided		
<p>Creation of an African Stone Association able to develop a strong lobbying activity towards the International Financial Institutions. The Association would have been to involve at least 5 African Countries and some European Stone Associations to support the initiative.</p>						<ul style="list-style-type: none"> ➤ IMM organized Diagnostic and Promotion missions in Africa to contact existing private Associations and to meet the local companies for involving them in the future Association. Presentations of the future Afristone to various official meetings, seminars and partnership organized by the EU Institutions have been arranged by the IMM which also assisted the African founders to prepare all the documentation for the legal establishment of Afristone 		

Ref # 9	Project title		AFRISTONE AND ADOPIEDRA WEB SITE CONSTRUCTION					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	70.000,00 euros	100%	2	1-Centre for the Development of Enterprise (CDE) Bruxelles (Belgium) 2-Italian Trade Commission (ICE) Rome, Italy	CDE and ICE	January 2001/December 2003	Afristone and Adopiedra
Detailed description of project						Type of services provided		
<p>In order to promote and to support the activities of the two Associations, Afristone and Adopiedra, there was the need to create a modern tool to efficiently spread out the information concerning them. A web site, one for each Association, was considered the most convenient way to communicate with the whole market and the stone sector worldwide. The first year was devoted to create data/base on various fields (companies, statistical data, country profiles, news on the international stone sector, offer-demand for products and machinery, bibliography and press articles, events planned in the stone world etc.). Special software to manage the web site was also studied and realized. The second year was devoted to the training of two young people coming from Africa and Caribbean which were selected by Afristone and Adopiedra. They were trained to manage the web site, to implement the data/base and to adjust the web site itself, in case of any need.</p>						<ul style="list-style-type: none"> ➤ Our Staff covered all the aspects of the project from collecting data to the training of the two young people until to assist them after the training and providing permanent assistance to the two web sites 		

Ref # 10	Project title		TEAM PROJECT (FIFTH EU FRAMEWORK PROJECT) TESTING AND QUALITY ASSESSMENT OF MARBLE AND LIMESTONE					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy, Norway, Sweden, Finland, Spain, U K, Denmark, Austria, Germany	4.000.000,00 euros	6,25%	2	DG XII European Communities	European Union	March 2000/May 2005	European Laboratories Test specialized in the stone materials test working in the involved countries in the project
Detailed description of project						Type of services provided		
<p>Team is a European research project in the EU –DG XII_ Competitive and Sustainable Growth Programme. The project has three clear-cut objectives being:</p> <p>-to establish a sound understanding based on natural sciences of the phenomena leading to poor field performance of marble clad façades.</p> <p>-to device a test method for the determination of potential bowing of thin slabs of natural stone</p> <p>-to develop a field monitoring, evaluation and repair guide for façade cladding, which will include risk assessment and service life prediction</p>						<p>➤ Our Staff selected the stone samples to be tested by the technical laboratories involved in the project and provided specialized consultancy in the evaluation of the tests coming from the laboratories</p>		

Ref # 11	Project title		MAC DUR PROJECT (FIFTH EU FRAMEWORK PROJECT) EFFECTS OF THE WEATHERING ON STONE MATERIALS: ASSESSMENT OF THEIR MECHANICAL DURABILITY					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Europe/Italy	1.010.000,00 euros	12 %	1	European Commission –DG RTD H4	European Union	March 2000/October 2004	European Laboratories Test specialized in the stone materials test working in the involved countries in the project
Detailed description of project						Type of services provided		
<p>The main project deliverables were the built of an “ Abacus for the Stone Durability) based on the behaviour on ageing (natural and accelerated) od stone mechanical properties of selected “rock categories” for pre-normative use, and the validation of the portable NDT integrate system for evaluate the “quality” of a stone “in situ”. Side deliverables were a draft of the sampling strategy and philosophy to the sensitive topic of studying effects of weathering agents on stone quality, and the Sequential Image Analysis software for the dynamic analysis of stone microstructures</p>						<p>➤ Our staff selected the stone samples to be tested by the technical laboratories involved in the project and provided specialized consultancy n the evaluation of the tests coming from the laboratories.</p>		

Ref # 12	Project title		D STONE 2005 EUROPEAN UNION – ACP AFRICA DIMENSION STONE SECTORIAL MEETING					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Nairobi (Kenya)	483.000,00 euros	70 %	2	Proinvest E.U. Program	European Union	January 2003/December 2005	KABCEC Nairobi (Kenya) Afristone, Accra (Ghana) Assomarmi Rome (Italy) AGG, Vigo (Spain) AIPN, Porto (Portugal)
Detailed description of project						Type of services provided		
Organization and completion of the First Construction materials EU-Africa Partnership Meeting (Nairobi, Kenya)-October 2005). For the implementation of partnership, investment and joint venture in ACP Africa in the private small mining sector						<ul style="list-style-type: none"> ➤ Promotion of the event in EU and Africa towards companies, Association and Institutions. Identification and selection of small mining projects in Africa. Drafting of technical and promotional documents. Logistic organization of the event. Organization of one to one partnership meetings and seminars. Workshop during the event. Follow up. 		

Ref # 13	Project title		TECHNICAL STRUCTUIRAL SUPPORT MINING INDUSTRY OF URUGUAY					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Montevideo (Uruguay)	250.000,00 euros	100 %	2	Ministry of Mines and Industry in Uruguay	European Union	March 2002/March 2006	DINAMIGE
Detailed description of project						Type of services provided		
<p>Technical and structural support as regard the drafting and new mining-environmental laws</p>						<p>➤ Our Staff covered all the aspects of the projects with particular regard to. Promotion, organization and follow up. A preliminary survey on the building materials deposits in the country was done in order to identify the potentials for developing local activities. A report on the results coming from the meetings with the involved local Authorities and from the data base analysed during the various missions in Uruguay was presented to the Ministry. A proposal on the establishment of a Specialized Services Centre for private companies on the building sector.</p>		

Ref # 14	Project title		TRASLA TECHNOLOGY TRANSFER IN THE CARRARA STONE SECTOR					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	137.000	100%	3	Tuscany Region Government	Ministry of Production Activities	October 2005/September 2006	35 stone companies within the Carrara Area
Detailed description of project						Type of services provided		
<p>The project aimed to facilitate the technology transfer in the stone sector within the Carrara Area and to evaluate the weak points of the production system worth to be further investigate with tailored searches.</p>						<p>The staff did a survey on the most transferable technical researches to the stone companies and a D/B was create with detailed data. The technical searchers were invited to working meetings and to a Conference to present to the companies their own researches and to discuss with the entrepreneurs about the matching of their works with the company's needs</p>		

Ref # 15	Project title		ITALY THE STONE BRAND					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	All Countries	30.000	100%	3	Italian Institute for Foreign Trade (ICE)	Ministry of Industry	November 2008/ May2009	6 Italian Region Government (Sardinia, Sicily, Apulia, Tuscany, Liguria, Veneto)
Detailed description of project						Type of services provided		
Realization of a CD containing the stone materials quarried in the 6 Italian Region Governments						<p>The staff selected 161 stone materials quarried in the 6 Italian Regions participating at the project. Each material is presented in the CD by:</p> <ul style="list-style-type: none"> -high definition picture at 1:1 scale -commercial and technical name -colour -type of material (marble, granite, travertine, onyx etc.) -origin -size of blocks -surface finishes 		

Ref # 16	Project title		TRAINING FOR FOREIGN ENTREPRENEURS FROM INDIA, RUSSIA, TURKEY, SAUDI ARABIA, PERU', BOLIVIA, CHILI, AFGANISTHAN, MOROCCO, USA					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	20.000	100%	2	Italian Institute for Foreign Trade	Ministry of Industry	August/September 2009	12 italian stone companies
Detailed description of project						Type of services provided		
<p>Training on the quarrying and processing stones in 4 Italian stone Clusters in North of Italy (marble quarrying, granite quarrying, marble processing, granite processing)</p>						<p>A full immersion for a week in the stone production systems and techniques. All the training involved 4 Italian stone clusters; for granite quarrying Val d'Ossola; for marble quarrying Verona; for granite processing Bergamo; for marble processing Brescia. The participants attended technical lectures in the morning,, hold by selected experts. On site visits were developed in the afternoon thanks to some very qualified stone companies who hosted the participants. A Certificate was released at the end of the training in recognition of the attendance to the training.</p>		

Ref # 17	Project title		AFRICAN STONE KNOWLEDGE (ASK PROJECT)					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Africa ACP countries	90.000	100%	2 + 1 outsourcing	Centre for the Development of Enterprise (CDE) Bruxelles	European Union	April/December 2009	ERICA Stone Test Laboratory Massa
Detailed description of project						Type of services provided		
<p>Training on how to test the stone materials according to the new E.U. standards for 5 technicians coming from Africa ACP countries</p>						<p>The staff selected several young African technicians, already working in the stone test laboratory or with a good knowledge on the tests for the stone materials. The selected technicians spent a month in Carrara to be trained on the new E.U. standards; they followed an intense program on the stone company organization and on the stone quarrying and processing techniques(1st week), on the uses of the stone products (2nd week), on the new E. U. standards for the stone products (3rd week), on the stone test Laboratory of ERICA to perform the test and becoming more familiar with the Laboratory equipment.</p>		

Ref # 18	Project title		THE INNOVATION TECHNOLOGY FOR TURKISH STONE ENTREPRENEURS					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Turkey	45.000	100%	2	Chamber of Commerce in Afyon (Turkey)	European Union	February/ July 2010	University of Afyon
Detailed description of project						Type of services provided		
Training for 15 Turkish entrepreneurs on the innovation technology for stone quarrying and processing						Training was developed by theoretical lectures on the main and most recent technology innovation in the stone sector during the morning. Educational visits were made in the afternoon; local stone companies hosted the entrepreneurs in their factories to show the technology innovation in operation. All the program and lectures were hold by the company's staff.		

Ref #19	Project title		AFRICAN STONE KNOWLEDGE (ASK) PROJECT PROSECUTION					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Namibia, Tanzania, Kenya, Zimbabwe	40.000	100%	2	Centre for the Development of Enterprise (CDE) Bruxelles	European Union, Italian Institute for Foreign Trade, Tuscany Region Government	April/ June 2010	Italian Institute for Foreign Trade, Toscana Promozione
Detailed description of project						Type of services provided		
5 stone entrepreneurs were invited from several ACP African countries to attend a training in Carrara on the technology for the stone quarrying and to visit CARRARAMARMOTEC 2010 the International Stone and Technology Fair.						Theoretical lectures were hold by the experts of the staff and technical visits were organized to see the machines in operation both in quarrying and processing phases. A lecture on the international source of funding were organized during the stay as well.		

Ref # 20	Project title		AFRICAN STONE KNOWLEDGE (ASK) PROJECT PROSECUTION II					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	SADC Area	90.000	100%	2	Centre for the Development of Enterprise (CDE) Bruxelles	European Union, Italian Institute for Foreign Trade, Tuscany Region Government	April/ June 2010	Italian Institute for Foreign Trade, Toscana Promozione
Detailed description of project						Type of services provided		
Production of a CD on the stone materials quarried within the SADC Area to provide technical and commercial information to the international market						<p>The staff selected in co-operation with the stone companies working in the SADC Area 61 stone materials, mainly exported to E.U. in blocks. Each material has been identified by a technical sheet showing the following information:</p> <ul style="list-style-type: none"> -high definition picture of the stone material -commercial name of the stone material -origin -colour -type of material (marble, granite, travertine, stone) -surface finishes -suppliers 		

Ref # 21	Project title		TUSCANY: THE STONE IDENTITIES					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	35.000	100%	2	Toscana Promozione	Tuscany Region Government	October 2008/May 2010	Industrial Associations
Detailed description of project						Type of services provided		
<p>Printing of a very technical catalogue on the stone materials quarried in Tuscany. After the catalogue printing, setting up of a web site for an easy updating of the the technical information.</p>						<p>Selection of the stone materials, identification of their names according to the new E.U. standards, testing of each stone in order to get updated value on their physical-mechanical characteristics according to the new E.U. standards, petrography description, selection of architectural examples on the uses of each tone material, writing of the texts, supervision on the catalogue printing and on the web site lay out.</p>		

Ref # 22	Project title		TECHNICAL ASSISTANCE FOR THE TRAINING OF DIMENSION STONE QUARRYING OPERATORS IN NIGERIA					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmine e Macchine Carrara Spa	Nigeria	70.992,22+31.500 extension	100%	2	Sustainable Management of Mineral Resources Project	Federal Republic of Nigeria- Ministry of Mines and Steel and World Bank	January – December 2011	=====
Detailed description of project						Type of services provided		
<p>IMM with its vast experience in the dimension stone industry was engaged to perform a training for stone quarrying operators in Nigeria. The training included both theoretical and practical sessions and involved a preliminary mission in Nigeria to generally organize the training programme including selecting quarry sites, for the practical training and a field session (core of the Course), dedicated to explain and show all the quarrying operations and methods, by carrying out real on –site operations</p>						<p>Organisation of the theoretical and practical sessions. Preparation and printing of the learning documents for the attendees. Preparation of the Power Point Presentation for the theoretical session. Selection and identification of the quarrying experts to be appointed for the training. Agreement with the Nigerian stone quarrying companies for the on field sessions.</p>		

Ref # 23	Project title		TRA.DIS.MAR – TRASNAZIONALITÀ PER IL DISTRETTO DEL MARMO					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	United Kingdom, Russia, Poland, Ukraine, Algeria	440.000	50%	2	Livorno Sviluppo Srl, Provincia di Massa Carrara	POR.FSE Fondo Sociale Europeo-Programma Operativo, Regione Toscana	May 2011 /June 2014	ICE-Italian Trade Agency Several architecture practices in UK, Russia, Ukraine, Poland and stone Companies in Algeria
Detailed description of project						Type of services provided		
<p>Several stone companies of the Massa Carrara Stone Cluster were selected and invited to meet relevant architectural practices in UK, Russia, Poland, Ukraine to learn what the stone companies had to do for a better approach towards the architecture practices. Meetings and technical visits were organised to better understand the activities of the architecture practices in the selected countries as well as B2B meetings with local architects and stone companies.</p>						<ul style="list-style-type: none"> -Selection of the stone companies. -Selection of the local architecture practices. -Program of the mission -Agreement with the local ICE-Italian Trade Agency -Organization of the local logistic services (hotel reservation, local transport service, interpreter etc.) -Preparation of technical seminars -Meetings with the stone companies in Italy for preparing the travel and the stay. 		

Ref # 24	Project title		FESTA DELL'ARCHITETTO 2015					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	70.000	50%	4 persons	Italian Institute of Architects	IMM own resources ICE-Agenzia Italia	December 2014 June 2015	Italian Institute of Architects ICE-Agenzia Italia
Detailed description of project						Type of services provided		
<p>The event was planned from 18th to the 20th June 2015 in order to attract a large number of Italian and foreign architects to Carrara during the International Stone and Stone Machinery Exhibition 2015. The main purpose was to show the high qualities and performances carried out by the natural stone materials in architecture to very qualified and well reputed architects and designers. A customized program made of technical visits to the quarries and factories, stone design displays, marble architecture awards, seminars, conferences and meetings was set up to meet the professional expectations of the architects interested to attend the event for 3 days from 18th to 20th June 2015.</p>						<p>IMM took care about the whole event program by organizing the various seminars, conferences, meetings and displays, setting up the schedule regarding the technical visits to the marble quarries and to the stone processing factories, selecting the very qualified foreign architects to be invited to the event, arranging their flight schedule and stay accommodation, managing the program for the Continuing Education System for the Italian and Foreign architects.</p>		

Ref # 25	Project title		STONECHANGE 2016 INTERNATIONAL CONFERENCE-STONE SECTOR AND CHANGING TRENDS					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	45.000	30%	3 persons	Private participants to the Conference	Private participant fees and sponsors	September 2015-June 2016	1-Italian Institute of Geologists, 2-European Federation of Geologists, 3-Pan-European Reserves and Resources Reporting Committee
Detailed description of project						Type of services provided		
<p>STONECHANGE 2016. Stone sector and Changing Trends , planned on 16th and 17th June 2016 aimed to create awareness of the new developing trends and opportunities of relevance to the Natural Stone (NS) Industry among all the industry stakeholders including: SME and larger companies, Mining Marketing and Financial Consultants and Experts, policy-making and support institutions (local, EU and International), Financial Institutions and Experts, Representatives of international financial Institutions such as stock exchanges and banks, Sectorial Associations Organizations and Stone Centres, Representatives of Sectorial Governance Institutions and Authorities, Any other Players involved in the industrial Development Process.</p>						<p>The Entire International Conference was organized by IMM Carrara from the experts selections to the sponsors selections, from the call of papers to the various Sessions setting up, from the logistic to the Education Certificate release for the attendees.</p>		

Ref # 26	Project title		PERC TRAINING COURSE 2016					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	15.000	20%	3 persons	PERC-Pan-European Reserves and Resources Reporting Committee	Private People attending the Training	September 2015 – June 2016	None
Detailed description of project						Type of services provided		
<p>The Training Course was planned on 15th June 2016 and provided an introduction to the principles underlying the reporting codes based on the CRIRSCO (Committee for Mineral Reserves International Reporting Standards) International Template with specific reference to the PERC Reporting Standard and a move towards standardization</p>						<p>IMM took care of all the aspects concerning the organization of the training except the Teaching contents and the selection of the Trainers provided by AMEC Foster Wheeler private Company acting under the cover of PERC.</p>		

Ref # 27	Project title		TRAINING / WORKSHOP ON DIMENSION STONE / CONSTRUCTION MATERIALS QUARRY MANAGEMENT , EVALUATION AND MINING 2016					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmite Macchine Carrara Spa	Italy	20600	100%	3 persons	UNDP-United Nations Development Program	UNDP Programs	September 2015-June 2016	None
Detailed description of project						Type of services provided		
<p>The main aim of the training Course/Workshop was to provide the participants with the most exhaustive information and common rules, about the evaluation, rational exploitation and in general management of a DS quarry project (with mentions to other construction materials usually produced as waste in the DS mining). Moreover special attention will be given to environmental, safety aspects and new EU regulations on ethical code of conduct. Finally, attention to the following processing and marketing/selling phases will be also paid, because they are all intimately related one to each other. In order to give the participant a general but realistic idea about what does it mean to manage a stone quarry the third day of the Course/Workshop will be entirely carried out in the field. In particular one or two quarries of different size will be visited in the Carrara district. In both quarries the Course/Workshop attendants will enter also in touch with quarry management and staff and they will have the opportunity to follow the most important quarry phases and operations “live”, by directly interacting with local quarry management. Everything with the coordination and teaching of a DS mining expert, with direct experience of quarry methods and equipment</p>						<p>All the training aspects were set up and managed by IMM Carrara</p>		

Ref # 28	Project title		KASSERINE (TUNISIA) 2016- TRAINING ON HOW THE MARBLE QUARRIES ARE MANAGED IN CARRARA					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	8900	100%	1	Regione Toscana- Ufficio Relazioni Internazionali	Regione Toscana	January 2016 – December 2016	None
Detailed description of project						Type of services provided		
<p>IMM Carrara organised all the Training (/7th -11th November 2016) by selecting the topics of main interest for the attendees, appointing the experts for the Teaching and making a tailored program of technical visits to be carried out on the fields. Meetings and discussion with marble waste managers, Italian importers of stone from Tunisia, Stone Lab tests technicians were also set up in favour of the 5 Tunisian participants, selected by the local Government in Tunisia in Kasserine Province</p>						<p>IMM provided all the services for the training by organizing the travel and the stay of the Tunisian participants , their local transport and the technical visits on the job sites, arranging meetings with the consultants and experts and by preparing technical presentation on the various issues for the training itself</p>		

Ref # 29	Project title		STONE TRAINING COURSE FOR INDIAN STONE ENTREPRENEURS					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by legal entity (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Internazionale Marmi e Macchine Carrara Spa	Italy	5300	100%	1	Indian Stone Companies (RASHI GRANITE and KEMPSZ INTERNATIONAL)	Indian Stone Companies	January 2017 – June 2017	Stone Technology Centre – Jaipur (India)
Detailed description of project						Type of services provided		
<p>IMM Carrara organised all the Training (9th -27th June 2017) by selecting the topics of main interest for the attendees, appointing the experts for the Teaching and making a tailored program of technical visits to be carried out on the fields. Meetings and discussion with marble waste managers, Italian importers of stone from India, Stone Lab tests technicians were also set up in favour of the Indian participants, selected by the local partner Stone Technology Centre in Jaipur. A special visit to the MAPEI factory was also organised in order to teach the trainees on the gluing products for the stone floor installation. The trainees were also involved in B2B meetings set up according to their offer/demand coming up from a special questionnaire.</p>						<p>IMM provided all the services for the training by organizing the travel and the stay of the Indian participants , their local transport and the technical visits on the job sites, arranging meetings with the consultants and experts and by preparing technical presentation on the various issues for the training itself</p>		

